

### CONSOLIDATED SHIPPING ARRANGEMENT (SHANGHAI)



#### 1. Delivery Duty Paid (DDP)

Our previous arrangement uses the Cost and Freight (C&F) payment method to calculate for the total cost price. With our new arrangement with Royal FloraHolland, all boxes will be under Delivery Duty Paid (DDP). What's good with this method is that the customer no longer needs to worry about clearing fees, and other taxes involved in importing our flowers. This further reduces the end-cost of importing our flowers to China. Using DDP will also make importing easier for our customers. The customer only needs to pick up the boxes from Royal FloraHolland's facility when ready.



#### 2. Payment Upon Arrival (Local Currency Accepted)

The most important advantage that you'll get from our new payment arrangement is the ability to make your payments upon arrival. This allows you to get your orders instantly right after payment. Also, payments can now be made in your local currency (China Yuan Renminbi – CNY) without the need for any conversion to other currencies (i.e. USD).



#### 3. No Prepaid Account Required

Our previous arrangement requires that our customers have an existing prepaid balance before we can process any order/s. With the new payment arrangement, there is no need for any prepaid balance anymore. Payment upon arrival is also supported as previously mentioned.



#### 4. Quality Cooling and Temperature Management

It is our utmost priority to keep our flowers' temperature in check; to do this, we ensure that they're kept in a cool and dry storage before, during, and after export. With our partnership with Royal FloraHolland China, we can ensure that the flowers are maintained at the recommended temperatures upon arrival in Shanghai, China. Adhering to the recommended temperature ranges will improve the overall quality of the flowers when it reaches the end-customer.



#### 5. Fixed Weekly Shipment Day

Since we will be consolidating orders into a single shipment, we've set the flight for Shanghai to be scheduled every Wednesday and Sunday of the week. Please see below details:

Wednesday Shipment		Sunday Shipment	
Monday:	Harvest & Confirmation Day	Friday:	Harvest & Confirmation Day
Tuesday:	Accepting Additional Orders Until 1 PM (Shanghai, China Time)	Saturday:	Accepting Additional Orders Until 1 PM (Shanghai, China Time)
Wednesday:	Flight Day	Sunday:	Flight Day
Thursday:	Arrival & Clearing + Re-cooling of Flowers	Monday:	Arrival & Clearing + Re-cooling of Flowers
Friday:	Re-cooling of Flowers	Tuesday:	Re-cooling of Flowers
Saturday:	Release of Flowers / Pick-up Day	Wednesday:	Release of Flowers / Pick-up Day